

June 18, 2010

The American healthcare system is on the cusp of transforming patient care with the use of electronic health record (EHR) systems through the incentives available in the American Recovery and Reinvestment Act (ARRA). Qualifying for ARRA incentives requires demonstrating meaningful use of certified EHR technology. As your health information technology partner, McKesson is pleased to update you on our current Medisoft® Clinical certification plans and timeline. The information is based on McKesson's interpretation of the meaningful use and certification rules published to date by the Department of Human Services (HHS) and the Centers for Medicare & Medicaid Services and are still subject to change.

### **Medisoft Clinical v17**

Medisoft Clinical Version 17 (v17) is the release for which we will seek certification under the HHS-approved process. Like others in the industry, we are still waiting for final certification requirements and the identification of Authorized Temporary Certification Bodies (ATCBs) by HHS and the Office of the National Coordinator (ONC). We anticipate applying for the HHS certification process in September, with the v17 release becoming generally available in December 2010.

### **Meaningful Use**

The attached grid outlines the specific solutions you will need to satisfy the associated meaningful use objectives. You should compare this list against your current IT portfolio and make plans to purchase or deploy any missing solutions. Keep in mind that success depends on more than just a certified EHR, so you should identify any needed workflow changes and develop a process to monitor progress. McKesson will also be conducting specialized training through webinars for customers seeking guidance for achieving EHR adoption and meaningful use objectives.

In general, there are three categories of meaningful use objectives: clinical, financial and quality measure reporting. Listed below are the categories and the Medisoft Clinical modules we plan to certify under the proposed HHS-certification process.

#### *Clinical Objectives:*

- Medisoft Clinical with Order Entry configured
- Medisoft Connect for interoperability functionality
- ePrescribing
- Clinical Tools
- Web View

#### *Financial Objectives:*

- To check insurance eligibility electronically from public and private payers: Medisoft v17 practice management system, Medisoft Connect payor transaction services (powered by RelayHealth)
- To submit claims electronically to public and private payers: Medisoft Connect payor transaction services

#### *Quality Measure Reporting*

McKesson will provide a solution for the required reporting on clinical quality measures to the Centers for Medicare and Medicaid Services (CMS). We are actively reviewing third-party vendors and will soon provide further guidance on our recommendation for handling quality measure reporting and submission tools.

### **Rounding Out Your EHR Portfolio**

You should review the solution list above, identify any product gaps, and purchase or deploy any missing modules. Please contact your local McKesson value added reseller to help you build out your implementation schedule so you can reach your ARRA milestones and goals.

Thank you for your partnership. We are truly excited about the opportunity to work with you to tap the full potential of your EHR and make care delivery at your practice more effective and efficient.

Sincerely,

David Henriksen  
Senior Vice President/General Manager, Practice Partner  
McKesson Technology Solutions